



ARTHUR COX

Telecoms

EXPECT  
EXCELLENCE

DUBLIN • BELFAST • LONDON • NEW YORK • SILICON VALLEY

[arthurcox.com](http://arthurcox.com)

Arthur Cox, one of Ireland's leading law firms, is the only Irish law firm with a dedicated telecoms practice. Our depth and range of experience in the telecoms sector is unrivalled, having advised operators and investors on every conceivable aspect of competition and State aid, corporate and M&A matters, regulation, enforcement, infrastructure and operation in Ireland. Through the shared experience of our multidisciplinary telecoms team, we offer our clients a top quality, multi-faceted and seamless service.

We are an “all-island” law firm, with full services in Dublin and Belfast.



The firm also has offices in

- London
- New York
- Silicon Valley

**850**  
Employees

**98**  
Partners

**500**  
Legal Staff



What the market says...

We are ranked in the top tier for Telecoms by both Chambers Europe and the Legal 500 EMEA

**Ireland Client Service Law Firm of the Year 2018**  
Chambers Europe awards

**Ireland Law Firm of the Year 2018**  
International Financial Law Review (IFLR)  
Europe Awards

**Advised on Equity Deal of the Year 2018**  
International Financial Law Review (IFLR)  
Europe Awards

**Ireland Law Firm of the Year 2018**  
Who's Who Legal



Strong reputation for providing complex regulatory advice to telecoms operators

*Chambers 2018*



## Our Expertise

Our telecoms team has been at the forefront of advice in the Irish telecoms sector since the foundation of the State. We have been centrally involved in all key developments in the Irish telecoms market – from its deregulation in 1998 through to the sale of eir to NJJ Group/Iliad and advising in respect of the National Broadband Plan.

Our multidisciplinary telecoms team has developed a thorough understanding of both the Irish telecoms market and the regulatory framework, having advised on all of the most significant cases and transactions in the State. We have a proven track record of innovation in the sector and a reputation for taking a practical approach to solving complex legal and commercial issues.

We have a track record of leading ‘firsts’ and record-breaking mandates in the Irish market:

<p><b>Largest telco acquisition in Ireland:</b> advised eir on its €3.5 billion acquisition by NJJ/Iliad</p>	<p><b>Defence of largest ever regulatory claim/fine:</b> advised eir on its defence and settlement of ComReg’s enforcement proceedings before the High Court seeking fines exceeding €9 million for breach of wholesale obligations</p>
<p><b>Largest telecoms JV in Ireland:</b> advised Vodafone on its Siro JV with ESB for FTTB</p>	<p><b>First indefeasible right of use (IRU) in Ireland:</b> advised on the sale of eir’s tower infrastructure to Towercom</p>
<p><b>First network share in Ireland:</b> advised on the Mosaic network share between O2, Hutchison/Three and eir</p>	<p><b>First successful challenge to ComReg:</b> represented eir in its 2005 successful judicial review against ComReg which secured eir and other operators right of appeal of ComReg’s decisions</p>

#### M&A EXPERIENCE

- » Advised eir, the largest telecommunications company in Ireland, on the corporate and regulatory aspects of its acquisition by NJJ/Iliad, with a reported deal value of €3.5 billion
- » Advised Brookfield Asset Management on corporate, regulatory and merger control aspects of its acquisition of a majority stake in Imagine Communications Group, an independent provider of fixed wireless high-speed broadband services, reported at €120 million
- » Advised Granahan McCourt on the two stage sale of enet and Airspeed to the Irish Infrastructure Fund
- » Advised Telus on its acquisition of Voxpro, a large multinational provider of outsourced multilingual customer service and technical support services for international brands
- » Advised enet on the acquisition of Airspeed
- » Advised eir on the corporate aspects of its acquisition by Anchorage Capital and represented eir in respect of related regulatory approvals with the Competition and Consumer Protection Commission and the Broadcasting Authority of Ireland
- » Advised on the merger clearance review of the Three Ireland acquisition of O2
- » Advised eir on the minority acquisition by GIC for €230 million
- » Advised eir on its acquisition of Setanta Sports

#### REGULATORY EXPERIENCE

- » Advised eir on its engagement with the Department of Communications, Climate Action and Environment and with ComReg in relation to the rollout of the National Broadband Plan
- » Advised and represented eir in the defence of enforcement proceedings including fines in excess of €9 million brought by ComReg to the High Court for breach of wholesale broadband access and voice access obligations
- » Advised and represented eir in its challenge of statutory provisions governing financial penalties for breach of regulatory obligations
- » Advised and represented eir in a dispute brought to ComReg by a number of wholesale operators concerning eir’s regulated SLAs
- » Advised eir in respect of successful designations as universal service provider and associated appeals to the High Court
- » Advised eir on its application for funding of universal service obligations and its challenge to ComReg’s refusal before the High Court
- » Advised and represented eir in respect of criminal proceedings brought by ComReg against eir in connection with a complaint concerning the provision of services not requested and number portability

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## INFRASTRUCTURE EXPERIENCE

- » Advising Vodafone on its joint venture with ESB (Siro) for the roll out of its Fibre to the Building (FTTB) broadband project aimed at urban centres in Ireland
- » Advised Tetra Ireland on its provision of emergency services network to the Irish State
- » Advised Coillte on the sale of its telecommunications assets to Infravia, reported at €70 million
- » Advised eir on all aspects of fibre roll out, regulation and operation in Ireland
- » Advised Celtic Roads Group on a telecoms contract with Gas Networks Ireland for the laying of fibre along a motorway route
- » Advised eir on the Mosaic network share joint venture with O2 and Hutchison / Three
- » Advised eir across a number of years on a range of ICT and outsourcing matters, including material projects to refresh technology and outsource operations

## EMPLOYMENT EXPERIENCE

- » Advised Vodafone Ireland with the employment law aspects of various acquisitions and commercial agreements; specifically assisting with TUPE issues related to internal/group service transfers within Ireland and internationally and the outsourcing of services to external providers.
- » Advised a large telecommunications provider on all day to day internal employment law matters
- » Providing employment law support to Brookfield Asset Management on its acquisition of a majority stake in Imagine Communications
- » Advised Telus International on its acquisition of Voxpro.

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## OUR TEAM



**FLORENCE LORIC, PARTNER**  
COMPETITION & REGULATED MARKETS  
florence.loric@arthurcox.com  
+353 1 902 1149



**STEPHEN RANALOW, PARTNER**  
CORPORATE M&A  
stephen.ranalow@arthurcox.com  
+353 1 902 1241



**CONNOR MANNING, PARTNER**  
CORPORATE M&A  
connor.manning@arthurcox.com  
+353 1 902 1040



**AARON BOYLE, PARTNER**  
INFRASTRUCTURE  
aaron.boyle@arthurcox.com  
+353 1 902 1213



**CIAN BEECHER, PARTNER**  
EMPLOYMENT  
cian.beecher@arthurcox.com  
+353 1 902 1193



**PATRICK HORAN, PARTNER**  
COMPETITION & REGULATED MARKETS  
patrick.horan@arthurcox.com  
+353 1 902 1063

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### Dublin

+353 1 920 1000  
dublin@arthurcox.com

### Belfast

+44 289 023 0007  
belfast@arthurcox.com

### London

+44 207 832 0200  
london@arthurcox.com

### New York

+1 212 782 3294  
newyork@arthurcox.com

### Silicon Valley

+1 650 943 2330  
siliconvalley@arthurcox.com

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